

THE BENEFITS OF USING A **TELECOM** CONSULTANT



Telecom Consultants have been helping business owners and IT folks select the right technology for their businesses for decades. The telecom world can be overwhelming, and Consultants know that. But why go with one in the first place?

WHAT IS A TELECOM CONSULTANT?

An Consultant is person who has partnered with technology suppliers to connect businesses with the solutions like phone service, internet, disaster recovery, cloud connectivity and more. As such, the Consultant does not represent a single carrier. Instead, the Consultant gathers quotes from multiple suppliers for you. He or she then oversees the procurement, installation and support of the company's communications services.

7 BIG BENEFITS OF USING A TELECOM CONSULTANT

COST SAVINGS



Consultants design technology driven solutions and can get the most competitive pricing for its clients which typically creates

25% - 55% in cost savings.

TIME

Researching technology, creating RFPs, gathering quotes and deliberating can take days. Consultants take care of these processes for you so you can focus on running your business.



OBJECTIVITY

Consultants are not on a telecom company's payroll; you are their customer so it is in their best interest to design the most reliable solution that fits.



RELIABILITY

Consultants are relationship based so you can count on them to be there for the long term as they want to earn your continued loyalty and business.



KNOWLEDGE

Since this is a consultant's livelihood, they make it their business to know the latest technology advancements and which solutions different businesses need.



MULTIPLE OPTIONS

A consultant can configure the best solution from each provider, so where one vendor has limitations, the consultant can select another provider that best fits your needs.



SUPPORT

Consultants are motivated to have life long customers, unlike sales reps who move on to the next deal as quickly as possible. This different motivation drives a superior support experience for the customer.



Boon Networks is a trusted advisor to businesses across many industries to create digital communications solutions that save money, save time, and create new competitive advantages.

**LET'S START A CONVERSATION TODAY, AND SEE
WHAT WE CAN DO FOR YOUR BUSINESS.**

Boon Networks is a leading global consulting firm providing integrated digital communications solutions for a wide range of businesses. Working with over 200 of the top carriers and providers, we converge all communications into a seamless proprietary network enabling our clients to easily deploy and manage technology-driven voice, data, wireless and cloud contact center solutions worldwide. Boon's extensive experience and customized network designs boosts business productivity, reduces costs and streamlines operations. Visit BoonNetworks.com

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